



**SBDC Programs to Help Your Small Business**

By Sarah Field

The government is full of acronyms, and sometimes it's difficult to know which ones are most applicable and relevant to your business. One acronym you definitely want to familiarize yourself with as a small business owner is "SBDC."

SBDC stands for Small Business Development Center. SBDCs provide a wide assortment of technical assistance and resources to small businesses and aspiring entrepreneurs. The primary focus of SBDCs? To foster local and regional economic development through job creation and retention. How does it happen? Through SBDCs' support of business growth, sustainability, and the enhanced creation of new business entities.

So what exactly is available to your business? SBDCs offer no-cost, one-on-one, long-term professional business advising, low-cost training, and other specialized services. The SBDC program is one of our nation's largest small business assistance programs within the federal government, made up of a unique mix of SBA federal funds, state and

local governments, and private sector resources. SBDCs are often hosted by leading universities and state economic development agencies, and are funded in part through a partnership with the Small Business Administration.

SBDCs serve all populations and many types of business owners, including women, minorities, and veterans—including reservists, active duty, disabled personnel, and those returning from deployment. They also assist personnel with disabilities, youth and encore entrepreneurs, and individuals in low- and moderate-income urban and rural areas. Your local SBDC can connect you with professional business advisors who can help your business navigate:

- Business plan development
- Manufacturing
- Financial packaging and lending
- Importing and Exporting
- Disaster recovery
- Procurement and contracting
- Market research
- Healthcare information



The best part? SBDCs frequently modify their available services based on client needs, local business trends, and individual business requirements. The centers constantly work to adjust services offered to meet the evolving needs of the hundreds

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**Sub-Bid Requests**

**George Harms Construction** is seeking DBE/ESBE/MWBE/SBE vendors, subcontractors

[Click for details](#)

**GREEN LINE EXTENSION PROJECT**

**SEEKING DBE FIRMS FOR SUBCONTRACTING OPPORTUNITIES**

**REGISTER NOW**

**GLX CONSTRUCTORS**

GLX IS WILLING TO ASSIST DBE SUBCONTRACTORS AND SUPPLIERS IN OBTAINING ACCESS TO BONDS, LINES OF CREDIT AND INSURANCE.

FOR REQUESTS OR ASSISTANCE:  
 Alexandra.Cann@GLXConstruct.com

**Turner**

**IS SOLICITING COST PROPOSALS FROM NEW YORK CITY CERTIFIED, VENDEX APPROVED M/WBE CONTRACTORS AND VENDORS**

**Construction Management Services for Brooklyn Bridge Park—Squibb Park Bridge Repair Project**  
 NYC Parks and Recreation Contract  
 Bid Date: June 1, 2019

**Description of Project:** The work under this contract consists of the full replacement of all nine (9) existing spans of Squibb Bridge in Brooklyn. The adjacent property address is 60 Furman Street, Brooklyn, New York. This work will include, but is not limited to, performing a site survey of the existing conditions, removing all nine existing spans of Squibb Bridge in a safe and efficient manner. Transport and disposing of all demolished materials from the existing spans. The bridge will be replaced with a new steel bridge designed by Arup. Coordination with demolition, electrical, carpentry, and other subcontractors as required, to complete the installation of the bridge. Work with fabricator and erector to coordinate installation of new bridge spans into place with minimum disruption of park activities. Fabricate, deliver, and install all nine (9) new steel spans at Squibb Bridge using existing concrete piers. Complete any closeout activities related to punch list, comeback work, permits, or other items required to bring the project to final completion.

**Bidding Dates and Opportunities Available:**  
 The following packages will bid on or about June 1, 2019, awarded in July/August 2019:

- Bridge Steel
- Stainless Steel Ornamental Hand Rails with Stainless Mesh
- Fencing/Protection Package
- Carpentry Wood Decking (wood deck on the bridge)
- Electrical (lighting on the bridge)

If you are interested in Turner Construction's prequalification process and bidding information on this project, please contact Turner's Construction Executive Jim Wachala, cell 917-566-2509 or email jwachala@tcco.com and Lead Estimator Arkadiy Lyanski, 347-721-4898 or alyanskiy@tcco.com.

*Building the Future*

**Lendlease Turner Joint Venture** is seeking MWBE & SDVOB firms for subcontracting opportunities on the

**Jacob K. Javits Convention Center Expansion Project**

Owner: New York Convention Center Operating Corporation (New York, NY)

The Lendlease Turner Joint Venture (LLTJV) will construct 1.2 million additional square feet of space expanding the nation's busiest convention center. The LLTJV team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

**How To Get Involved:**  
 LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

**To Register as a Vendor with Lendlease Turner JV:**  
 Note : All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently receiving LLTJV Notices of Interest by sending a note to: LLTJV@moderntimesinc.com

**Get or Update Your Empire State Development MWBE & SDVOB Certificate:**  
 LLTJV seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

**Seeking to be certified or re-certified?** Visit <https://esd.ny.gov/mwbe-new-certification> to learn more about eligibility, requirements, and how to get started.

**Have a question about certification?**  
 Call the Empire State Development MWBE Hotline: (212) 803-2414

To get in touch, please contact: [LLTJV@MODERTIMESINC.COM](mailto:LLTJV@MODERTIMESINC.COM)

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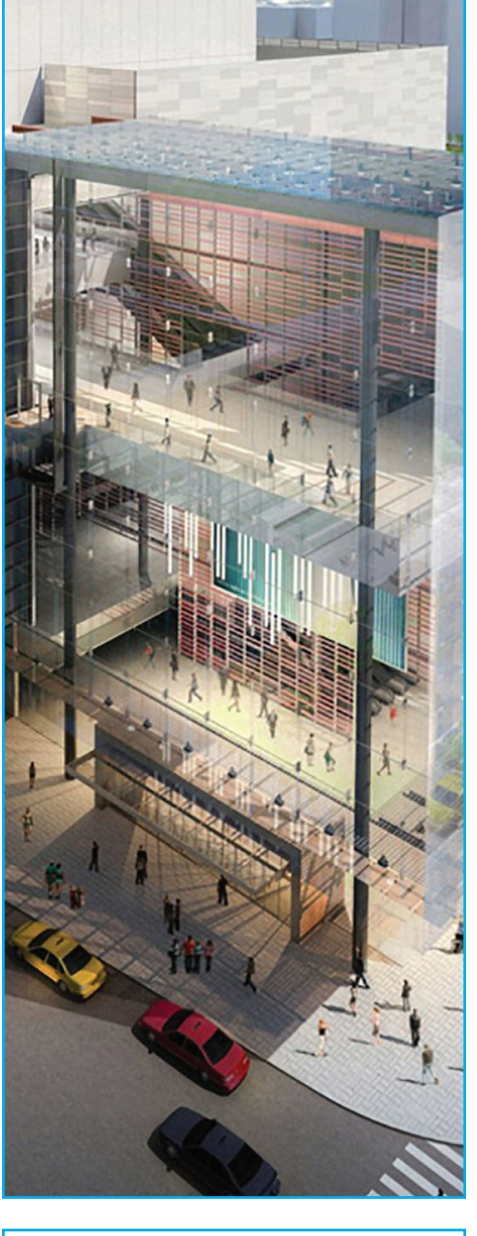
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**SKANSKA ETCICIO**

**SKANSKA ECCO III HPA JV**

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS FOR THE**

**Hunts Point Interstate Access Improvement Project**  
 NYS DOT Contract No: D900047  
 Bid Date: May 31, 2019

**Description of project:**  
 The Hunts Point Interstate Access Improvement Project will provide improved access between the Hunts Point Peninsula and Sheridan Boulevard and the Bruckner Expressway. The project will address structural and operational deficiencies.

**Many bidding opportunities are available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

**Tutor Perini**

**INVITATION TO BID FOR M/WBE FIRMS**

**TUTOR PERINI CORPORATION, AN EEO EMPLOYER**

**IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED M/WBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS**

**CBTC 8th Avenue Line (59th Street to High Street) "B" Division (IND) Project in the Boroughs of Manhattan and Brooklyn**  
 MTA NYCT Contract No: S-48006  
 Bid Date: June 10, 2019

**ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, June 7, 2019.**  
 For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Jackie Cotto at 914-739-1908. Come and join our team!

**SKANSKA**

**SKANSKA KOCH INC.**

**IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS**

**Mechanical, Electrical, and Structural Rehabilitation on**  
**Raritan River Draw, Undergrade Bridge 0.39**  
 New Jersey Transit Contract No: IFB 19-035X  
 Bid Date: June 18, 2019

Subcontracting opportunities include but are not limited to Field Office, CPM Scheduling, Civil General Contracting, Construction Engineering, Machinery, Electrical, Controls, Hydraulic Systems, Tug Boat, Personnel Boat, Barge, and Paint. Please see contract documents for further opportunities.

Interested firms please contact [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**

**SKANSKA CIVIL NORTHEAST**

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE AND SDVOB SUBCONTRACTORS/VENDORS FOR THE FOLLOWING JOBS**

**Line Structural Component Repair Program—Canarsie Line (NYS MWBE, SDVOB)**  
 MTA NYCT Contract No. C-48719 (NYS, Canarsie Line)  
 Bid Date: June 28, 2019

**C-48719, Line Structural Component Repair Program—Canarsie Line (NYS MWBE, SDVOB):** This project is to repair the structural steel and concrete defects in the subway tunnel between First Avenue Station and Eighth Avenue Station in Manhattan. Additional station component repairs for Sixth Avenue Station, Canarsie Line, in the Borough of Manhattan are also included.

**Many bidding opportunities available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

**SKANSKA**

**SKANSKA CIVIL NORTHEAST**

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE AND NEW YORK STATE SDVOB SUBCONTRACTORS AND VENDORS**

**Design-Build Services for New Harlem River Drive Connector Ramp Project**  
 MTA Bridges and Tunnels Contract No. RK-23C  
 Bid Date: May 22, 2019

**Description of Project:**  
 The RK-23C project includes the design and construction of a new connector ramp from the Manhattan approach of the RFK Bridge, just west of the Harlem River lift span (HRLS), to northbound Harlem River Drive (HRD). The new one-lane ramp will carry traffic travelling west from the RFK Bridge and allow them to connect to points north via Harlem River Drive. Previously, drivers needed to make this connection using city streets. Seven of the footings (K7-K13) for this new ramp have already been constructed under a current New York City Department of Transportation project HBM1027.

**Many bidding opportunities are available:**  
 Rebar installation, rebar installation, ready-mix concrete, pipe materials, structural steel, fencing, electrician, fill materials, haul and disposal, indirect items.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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**NORTHEAST EVENTS FOR YOUR BUSINESS 2019**

business ownership as a career opportunity, an outline and knowledge on the components of a business plan, a practical exercise in opportunity recognition, and an introduction to available public and private sector resources. Boots to Business is a component of the Department of Defense Transition Assistance Program and is sponsored by the United States Small Business Administration (SBA). The SBA was created in 1953 as an independent agency of the federal government to aid, counsel, assist, and protect the interests of small business owners, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation.

**Boots to Business Entrepreneurial Training for Veterans and Spouses**  
 Wednesday, June 19, 2019, 8:30 am-4:00 pm  
 Pease Air National Guard Base, 302 Newmarket Street, Room 208, Building 149, Portsmouth, NH  
 Main Sponsor(s): US Small Business Administration  
 Contact: Miguel Moralez, 603-225-1601, miguel.moralez@sba.gov  
 Fee: Free; registration required

**Boots to Business Reboot**  
 Thursday, June 6, 2019, 9:00 am-4:00 pm  
 Siena College, 515 Loudon Road, Room 308, Albany, NY  
 Main Sponsor(s): US Small Business Administration, Arsenal Partnership  
 Contact: Amy Amoroso, 518-326-6328, aamoroso@arsenalpartnership.com  
 Fee: Free; registration required

Sign up for Boots to Business Reboot, a free two-step training program about entrepreneurship for transitioning service members and their spouses. Participants receive an overview of

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